

# Schreiber Pediatric by the Numbers

- \$40** average loss for each hour of therapy service provided
- 3,000** children served annually
- 750,000** miles traveled to provide on-site service
- 800** community volunteers
- 30+** therapists on staff
- \$4** million annual budget
- 7** counties served (Lancaster, York, Dauphin, Cumberland, Chester, Berks, Lebanon)
- 120,000** hours of therapy service provided
- 57** adaptive toys in the lending library
- 364** hours of therapy in the pool



*"Julie and I and members of our extended family feel very strongly about Schreiber's importance in our community; not just for Sam but for all of the kids they serve. There is just no other place like it."*

— Chris Stover, Schreiber Pediatric parent

## Schreiber Pediatric's Five Points

The Center is special in so many ways, but here are five important qualities about Schreiber Pediatric.

**1. WE ARE A COMMUNITY TREASURE.**  
 Central PA is very fortunate to have a center with this quality and scope of services serving children across seven counties. For children needing long-term therapy, there is no other local solution.

**2. WE ARE NATIONALLY ACCREDITED.**  
 Schreiber Pediatric is one of just a few nationally accredited outpatient pediatric rehabilitation centers in the entire country. You would have to travel over 200 miles to Pittsburgh to find a comparable center with the comprehensive range of services offered here.



**3. WE ARE SERVING YOUR FRIENDS AND NEIGHBORS.**  
 With thousands of children served annually, our clients do represent a large percentage of the community! They are the children and grandchildren of your co-workers, friends and neighbors.

**4. NOT EVERYONE HERE WAS BORN WITH HIS OR HER DISABILITY.**  
 It is every parent's fear—an accident, a fall, a serious health issue. If the worst were to happen, we are here to provide rehabilitation for children with "acquired" disabilities—not just congenital.

**5. WE DEPEND ON COMMUNITY SUPPORT.**  
 That's right. As a non-profit, our services are available to all—regardless of ability to pay. While we accept most insurance plans for our clients, reimbursement rates fall far below actual cost of service provided. This—coupled with reductions in "state funding"—results in a net loss for the Center. We rely on community support to compensate for \$40 of every hour of therapy provided.



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*Helping children turn disabilities into abilities... everyday*



# THE FUND for the FUTURE of Schreiber Pediatric Rehab Center







## What does the Future hold for Schreiber Pediatric Rehab Center?

### Today

For almost eighty years, Schreiber Pediatric has been serving children with disabilities and developmental delays in Central Pennsylvania. Offering family-centered education and therapy programs from birth to age 21, Schreiber Pediatric is both nationally accredited and unique in its quality and scope of care; its goal-oriented approach maximizes each child's ability to function as independently as possible within the community.

This is an exciting time at Schreiber Pediatric as we embark on a series of programmatic and operational changes that will lead us into the future and allow us to continue to serve the thousands of children and families who depend on us each and every day.



*"Every child should have the opportunity to come in contact with a place like Schreiber."*

—Jennifer Vaughan, Schreiber Pediatric parent

### The Challenge

For many years, the Center has relied on service fees and a multitude of special events to underwrite its services to the community. Recently, deep reimbursement cuts from both private insurance companies and the government (approximately 85% of the children seen at Schreiber Pediatric receive Medical Assistance) have forced Schreiber Pediatric to reevaluate how the Center will sustain itself while keeping true to its financial mission to never turn away a child in need.

### The Future

In order to create a more stable funding base that will ensure children with special needs will continue to receive premier therapeutic services for years to come, the Center has established a dedicated source of revenue called **The Fund for the Future of Schreiber Pediatric Rehab Center**.

On behalf of the thousands of children and families from across Central Pennsylvania seen each year, and the tens of thousands more who have relied on the life-changing services provided by Schreiber Pediatric, thank you for taking time to learn more about **The Fund for the Future of Schreiber Pediatric Rehab Center** and how your planned gifts can truly make a difference in the life of a child.

James DeBord, President  
Schreiber Pediatric Rehab Center



## Legacy Planning Options for Schreiber Pediatric Rehab Center

There are many ways to support Schreiber Pediatric now and in the future, each offering unique tax advantages. The points below highlight the key benefits of several giving opportunities. Schreiber Pediatric will be happy to consult with you (and your advisors) to explain available options, and can customize a plan consistent with your philanthropic goals and financial planning objectives.

- Outright Gifting Options
- Charitable Gift Annuities
- Charitable IRA Distributions
- Investments / Securities
- Real Estate Assets
- Charitable Estate Planning
- Life Insurance / Wills
- Revocable Living Trusts
- Charitable Remainder Trusts
- Retirement Assets
- Payable on Death Accounts
- Donor Advised Funds



## Giving While Living:

### OUTRIGHT GIFT

The most common way of supporting Schreiber Pediatric, an outright gift can come in the form of a cash gift, a pledge, or a planned gift that generates income.

### CHARITABLE GIFT ANNUITY

Your contribution of cash or securities into a charitable gift annuity not only supports the Center, it provides you or your loved ones with fixed returns for a lifetime.

### CHARITABLE IRA DISTRIBUTION

Allows qualifying individuals to make IRA transfers, without having to count them as income for federal income tax purposes.

### SECURITIES & REAL ESTATE

By making a gift to Schreiber Pediatric, you can claim the appreciated value of securities as a charitable contribution deduction and usually avoid the capital gains tax. Any type of real estate you own can be donated to the Center.



## Charitable Estate Planning:

### LIFE INSURANCE

You may use life insurance to help Schreiber Pediatric. You can do this by naming the Center as owner or beneficiary, and experience some tax benefits as well.

### REVOCABLE LIVING TRUST

A revocable living trust can provide investment management during your lifetime and a plan for distributing your assets at your death.

### CHARITABLE REMAINDER TRUST

An irrevocable agreement enables you to retain an income for your life, claim a current income tax deduction, and make a future gift to Schreiber Pediatric.

### RETIREMENT ASSETS & WILLS

Gifts of your retirement assets now and at your death will help avoid income and estate tax. Consider including Schreiber Pediatric in your gifting plans and in your will.



*"To me, Schreiber means hope. Hope that Lucas will be able to hear, hope that Lucas will learn to speak, that the sky is the limit and the future is bright for our little boy."*

— Jennifer Campbell, Schreiber Pediatric parent

## The Fund for the Future of Schreiber Pediatric Donor Opportunities

Financial supporters of Schreiber Pediatric can provide resources to help underwrite the costs of the following programs, which include naming opportunities:

### BUILDING MAINTENANCE PROGRAM

At nearly 36,000 square feet with multiple therapy departments, specialized treatment rooms, innovative equipment and an on-site therapeutic pool, our Center offers a warm, caring environment but we need your financial support to help maintain the quality and space.

### THERAPY PROGRAMS (PHYSICAL, OCCUPATIONAL & SPEECH)

A major gift to help underwrite the cost of providing therapy to thousands of children each year will help us continue our mission of serving every child in need of our services regardless of a family's ability to pay.

### EDUCATIONAL PROGRAMS (PRESCHOOL & DAYCARE)

Schreiber Pediatric offers unique reverse-mainstream preschool and daycare programs that integrate children with special needs and typically developed children. Offering this type of educational foundation has created tremendous opportunities as these children transition to their next educational environment.

### SOCIAL SKILLS PROGRAMS

Schreiber Pediatric has developed a highly specialized Social Skills Program to help children overcome the many behavioral challenges that accompany disabilities and developmental delays.

### INFORMATION TECHNOLOGY SYSTEMS

Schreiber Pediatric is in need of funding for a technology upgrade to improve efficiency and better serve our families.

### TRANSPORTATION SUPPORT PROGRAM

While thousands of children come through Schreiber Pediatric's doors every year, we are mandated by the government to treat children ages birth to three in what is referred to as their natural environment. Unfortunately, Schreiber Pediatric does not receive any reimbursement for the 750,000 miles that our therapists travel each year.

