

JULY 1, 2018 — JUNE 30, 2019







Enriching lives. Giving hope. For all who need us, every day.

an era of new growth begins

If you spend any time walking the halls of Schreiber, you would see signs of growth just about wherever you turned. Pictures on the wall of kids from years ago who grew up to productive lives as adults. Hand prints that represent progress and accomplishment on the therapy journeys of hundreds of children. Even physical parts of the building that weren't here 15 years ago or that look completely different than they did five years ago.

Growth is a constant at Schreiber. Even so, the growth we embraced in 2018-19 feels different. It feels big and exciting and new.

- We officially introduced a new name, the Schreiber Center for Pediatric Development, because we felt we needed a name that better reflected the breadth of services we provide.
- We leased a building across the street along Community Way, moving some non-therapy staff there and freeing up space in our main building for additional therapy resources.
- We started the work of adding behavioral health services, hiring the first staff person who spent the past year laying the groundwork for an expected launch in early 2020.
- We grew our Schreiber Endowment Fund to more than \$1 million, a significant milestone after the initial gift just five years earlier.

Through it all, we have been seeing more and more children (see charts on pages 3 and 4). Just four years ago, in 2014-15, we received 750 referrals for the year. This year, the number was 1,260. That's a 68 percent increase.

The more kids we see, the more money we have to raise. We are always pushing that rock up the hill. Grow, see more kids, raise more money. Rinse and repeat.

We do it because it is central to our vision: For all who need us, every day.

That, of course, is where you all come in. Thanks to you, we have been able to raise enough money from community contributions to balance our budget for the past five years. Through various forms of fundraising, we now receive more than \$1.5 million in revenue for general operations. That's money that goes directly to pay staff who are providing the life-changing services we are known for.

We appreciate all that you do to allow us to add space, add staff and serve more and more families every year. The growth we have experienced in the past five years — you made that happen.

On behalf of all of us here at Schreiber, thank you.





James DeBord President



Brian Hartz Chairman, Board of Directors

Mission Statement

The Schreiber Center for Pediatric Development is a nonprofit organization that offers the finest in innovative therapy, education and recreation resources for children, teens and young adults. We provide everything needed for all of life's challenges, so that families and children can reach their dreams and vision. We see every child's unique capabilities and help them achieve their fullest potential.

James DeBord

serving more children than ever

In 2018-19, we provided services to more children than in any previous year in the 83-year history of Schreiber. We're reaching more children through our high-quality preschool and child care programs. More children are coming for therapy visits. And the total number of visits has increased dramatically since 2016-17.

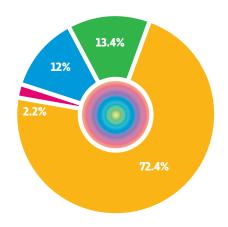
Therapy Programs

CHILDREN SERVED	2016-17	2017-18	2018-19
Occupational therapy	699	690	748
Physical therapy	485	530	554
Speech-language therapy	745	743	826
TOTAL	1,929	1,963	2,128
NUMBER OF VISITS			
Occupational therapy	9,985	12,487	13,127
Physical therapy	5,848	8,281	8,840
Speech-language therapy	12,821	16,196	16,458
Other		1,179	1,365
TOTAL	28,654	38,143	39,790

Education Programs 7/1/18 to 6/30/19

CHILDREN SERVED	2016-17	2017-18	2018-19
Preschool	65	71	72
Summer camps	292	255	262
Club 625	306	349	352
Social services/recreation	261	269	389
Child care	100	125	135
All other programs	521	437	390
TOTAL	1,545	1,506	1,600

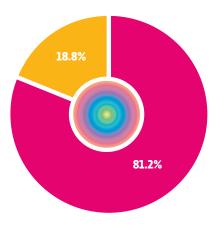
Total number of 3,728 children served:



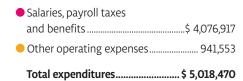
2018-19 Operating Revenue

Program services	\$4,263,980
Contributions	788,141
Special events	706,922
Other income	130.108

Total operating revenue \$ 5,889,151



2018-19 Expenditures



Schreiber keeps growing

Schreiber has experienced dramatic growth in the past decade. These charts offer two ways to see the most recent evidence of that growth. The first chart represents the number of children referred to Schreiber for evaluations each month for three recent fiscal years. The second chart represents the total number of child visits each month for the past two fiscal years.

Referrals to Schreiber increased by 11.6 percent since 2016-17, and for the same timeframe the number of visits increased by 4.1 percent. And these numbers only tell part of the story. When we look at referrals going back five years, the number has increased by 68 percent, from 750 in 2014-15 to 1,260 in 2018-19.



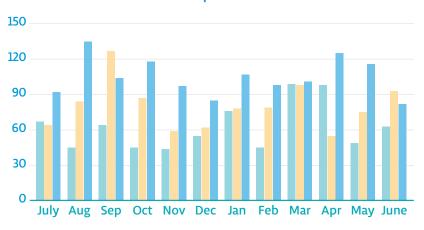
IN HER WORDS

Joan Denlinger mother of Matthew Denlinger

"We work with (Schreiber therapists) and tell them, 'Well, this is what we'd like to see,' and they show us how to get from Point A to Point B. They understand everything! People don't understand the little, tiny miracles that are happening every day here. It makes just a world of difference for us as parents to know that our kids are being helped so that they can function out there in the typical world, and this is the place that's making it happen."

Pictured above: Matthew Denlinger with Schreiber physical therapist Christen DeSarro

Referrals per Month



Total monthly client referrals:



Child Visits per Month



Total monthly visits by client:



in appreciation

At Schreiber Center for Pediatric Development, we serve an increasing number of children with special needs in Lancaster County and the surrounding areas each year, and open our doors to any child in need of services regardless of the family's ability to pay. It is important to us to honor our financial mission, and that is why your support means so much to us.

We want to thank those individuals, community organizations and corporations who have made a difference this past year by supporting Schreiber and the children we serve.

\$5,000 and up

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